

APPENDIX 2 - Details of waivers approved in the period 1 October 2021 to 31 March 2022 (Q3 and 4 2021/22)

Contract title	Value £000	Directorate	Details of the waiver	Long term action plan
Mainland care placement x 20	1,718	Adult social care & community well-being	It was necessary, in advance of the third wave of the pandemic, to take unprecedented action to support rapid discharge of a number of patients from St Marys Hospital and to create sufficient capacity to meet anticipated demand. This included supporting a number of people to move to short term residential placements pending assessment and to aid their recovery. Due to a lack of available capacity within the local care marketplace, the council had to look further afield and support people to be discharged, with their full consent, to care services off island. Due to the urgent need to take action there was not sufficient time to carry out a procurement process.	The frequency of mainland placements is being monitored. It is felt at present that they aren't frequent or predictable enough to justify a full open market competitive procurement process as the work required to do this is disproportionate to the need for these services.
Home care services	49	Adult social care & community well-being	At the time the waiver was sought the health and care system on the Isle of Wight was facing significant demand in relation to hospital admissions and corresponding hospital discharges. The existing contracted suppliers of these services did not have capacity to meet this demand and therefore a supplier with capacity was identified following discussions with the market.	One off contract.
Front-line social care agency staff	150	Adult social care & community well-being	The council's supplier of agency workers was unable to source enough agency workers to meet demand, therefore the waiver was sought to engage with an agency who specialist in health and social care staff.	One off contract.
NHS Continuing Healthcare (CHC) Assessment and Support Services	49	Adult social care & community well-being	During COVID the CHC Service was unable to complete assessments due to the pandemic lock down rules and the shielding of the vulnerable client group concerned. The service area sought a waiver to continue to engage the previous	The CHC Service is seeking to recruit staff.

			supplier of these services to clear the backlog of work that they were unable to complete during the lockdowns.	
Teenage parents supported accommodation	26	Adult social care & community well-being	The service area sought a waiver to maintain the existing provision for teenage parents with a view that the extension would be used to ascertain and analyse the need for accommodation-based services for single parents aged 16-24. The service also wanted to take the opportunity to consult with mainstream partners such as children services to ensure integration/ alignment of commissioning activity.	A competitive procurement process shall be carried out.
Residential/ education placements for children and young people x 19	3,215	Children's services	The children's services commissioning team utilise the waiver process as a route to commissioning a placement in the following situations: <ul style="list-style-type: none"> • When no suitable supplier can be commissioned through the framework agreement; • Where the placement is made at the request of the family/family legal representatives; • Where the council is responsible for paying fees due to the "belonging regulation". 	The suppliers have been approached to join the framework agreement.
Works to clever cloggs nursery	50	Children's services	Following a failed open market competitive procurement process, the waiver sought to continue to engage with the supplier who was already located on the site that the unit was being moved from to carry out the works.	One off contract.
'Your Life, Your Care' survey	31	Children's services	This is a nationally provided survey that we can use for bench marking with other local authorities and no other suppliers have been identified that deliver anything similar. Therefore, the waiver was sought to be able to participate in the survey.	Market will be reviewed towards the end of the contract and a procurement process will be carried out if there are alternative commissioning options available.
Special educational needs	46	Children's services	The council's agency contract was unable to supply any suitable candidates for this role	One off contract.

agency worker			within the desired timeframe. The service area identified a worker who had previously been taken an interim role within the team and would therefore be able to pick up the work quickly. The waiver was sought to enable the direct award to take place.	
Habilitation service for visually impaired pupils	30	Children's services	The waiver was sought to allow the service area to continue to commission a service to support up to ten children and young people 0-25 to develop mobility, navigation, and independent living skills. There is currently no qualified specialist on the Isle of Wight and therefore, this has been identified as the nearest supplier.	The service area are encouraging the supplier to join their approved supplier list for alternative education and support provision. This will avoid the need for further waivers in the future.
IKEN case management and time recording system	88	Corporate services	The council has a well-established case management and time recording system that is used by legal, HR and adult social care. Various procurement options were explored but the most cost-effective solution was identified to purchase the licences directly from the supplier to enable continued use of the system. The waiver was sought to enable this to happen.	Procurement options will be reviewed again towards the end of the current contract.
Legal services law library subscription	50	Corporate services	A previous procurement process identified that there are two suppliers in the market, but only one is able to provide the full extent of subjects that the council requires access to. The council is part of an EM Lawshare framework agreement which provides access to external legal advisors, and as part of that arrangement, all participating authorities were given discounted access to the law library subscription. The waiver was sought to enable the service area to take advantage of this discount.	Procurement options will be reviewed again towards the end of the current contract.
Cyber security response	43	Corporate services	The service area sought this waiver to urgently bring in services to support the council in relation to cyber security. The National Cyber Security Centre have a list of approved suppliers	One off contract.

			and the chosen supplier was selected from that list due to their knowledge and experience of the council's system.	
ICT storage space	30	Corporate services	Due to reasons of compatibility, the procurement options to obtain the additional storage space was limited. We were referred to the selected supplier by IBM as a reseller of their products. The waiver was sought to allow the contract to be directly awarded to them.	One off contract.
Support and maintenance for children's care record system	58	Corporate services	The waiver sought a six-month extension to the existing support and maintenance contract to allow time for the new system that has been procured to be implemented.	One off contract.
Management information system - adult education	24	Corporate services	The waiver sought to continue to engage with the supplier of the adult education management system. Various procurement options were explored, and the most cost-effective solution was to directly award the contract to the supplier.	Procurement options will be reviewed again towards the end of the current contract.
Skillsoft	107	Corporate services	The waiver sought to continue to engage with the supplier of the ICT digital training resources. Various procurement options were explored, and the most cost-effective solution was to directly award the contract to the supplier.	Procurement options will be reviewed again towards the end of the current contract.
Cashless parking solution	0	Neighbourhoods	The waiver was sought on the basis that the existing system is well established, with 148,000 individual users having accessed the system since it was set up. The service area felt that changing the system at this point would not be practical. A number of procurement options were explored, and the most cost-effective solution was to directly engage with the supplier through a waiver.	Procurement options will be reviewed again towards the end of the current contract.
Project manager for PFI savings programme reconciliations	55	Neighbourhoods	The waiver was sought by the service area on the basis that the supplier has the unique skills and extensive experience of the council and the PFI contract which would be difficult to	One off contract.

			replicate within the required timescales.	
Peer to peer e-cycle share	34	Neighbourhoods	The overall services were split down in to three separate lots of work. Following an open market procurement process, two of the lots were successfully awarded, however, no bids were received for the third lot. The service area sought a waiver to directly negotiate the delivery of the contract with a supplier that was awarded one of the other lots.	One off contract.
Floating bridge 6 gateway review	39	Neighbourhoods	<p>The service area conducted a further competition using Crown Commercial Services framework for Project Management and Full Design Team Services. One supplier responded to advise that the scope of work was outside their capabilities.</p> <p>The service subsequently contacted the Infrastructure and Projects Authority, and they suggest that Local Partnerships would be able to undertake the review; indeed, they are the only provider that has the accreditation for the task.</p>	One off contract.
Floating bridge 6 purchase of spares	87	Neighbourhoods	Following the Gateway 5 review, a recommendation was given to ensure that the council had a stock of essential spares. The waiver was to enable the direct purchase of the goods.	One off contract.
Senior planning policy officer	48	Regeneration	The council's agency contract was unable to supply any suitable candidates for this role. The service area identified a candidate through an alternative agency and therefore sought a waiver to be able to engage with the individual.	One off contract.
Community led housing - support to deliver the scheme	150	Regeneration	The waiver sought to continue to engage with the supplier to facilitate the granting of monies through the Community Led Housing scheme. Not all the grant monies had been allocated and the service area felt that they were best placed to continue to oversee the applications.	Contract will end when grant monies have been spent.

New electricity supply for the heights leisure centre	39	Regeneration	The waiver was sought on the basis of sole source of supply. The upgraded electricity supply into the leisure centre needed to be carried out by the statutory undertaker SSEN (as network operator).	One off contract.
Camphill project management	85	Regeneration	The waiver was sought to enable the service area to continue to engage with a project manager who had been involved in the early stages of the project discussions with MOJ. The service had been in the process of recruiting a highways engineer who would take over these services, however, the recruitment was not successful. The service area then explored the council's agency contract, but the required skills could not be obtained. On that basis, they decided that the best way to obtain the services was to seek a waiver to continue with original project management services.	One off contract.
Professional economic regeneration and development surveying services	184	Regeneration	The waiver was sought by the service area to directly award a contract to the supplier on the basis that they have extensive experience of working on regen and land asset projects with the council. The service area explored a number of alternative procurement options such as engaging with recruitment agencies and consultancy firms, however, the direct award was found to be the most cost effective option at this time.	Procurement options will be reviewed again towards the end of the current contract.
One public estate (OPE) consultant	75	Regeneration	The One Public Estate programme has been funded by the Cabinet Office and LGA. A number of candidates were put forward by the LGA to provide consultancy support to the council. Since the original appointment, further funding has been secured and the service area sought the waiver to be able to continue to engage with the same consultant.	Procurement options will be reviewed again if further funding is received, otherwise the contract will come to an end.
Uninterruptible power supply (UPS) and	180	Regeneration	The waiver was requested due to an urgent requirement to replace the uninterruptible power supply (UPS) and	One off contract.

generator equipment			generator situated at county hall. Time was of the essence as the datacentre was at significant risk along with the majority of ICT related applications across the council. The service area obtained two quotes from suppliers identified through market research. The supplier providing the most cost-effective option was selected.	
Uninterruptable power supply (UPS) and generator - associated builders works	30	Regeneration	The waiver was requested due to an urgent requirement to replace the uninterruptable power supply (UPS) and generator situated at county hall. Time was of the essence as the datacentre was at significant risk along with the majority of ICT related applications across the council. The service area liaised with the local construction market to identify who had capacity to carry out the works in the required timeframe.	One off contract.
Uninterruptable power supply (UPS) and generator - electrical works	30	Regeneration	The waiver was requested due to an urgent requirement to replace the uninterruptable power supply (UPS) and generator situated at county hall. Time was of the essence as the datacentre was at significant risk along with the majority of ICT related applications across the council. Due to the sensitivity of the installation, a trusted electrical contractor was selected to carry out the work.	One off contract.
Annual asset valuations	26	Regeneration	This service had been brought in house and a transitional period was planned for the first year, where the internal valuer would train in asset valuation work, which is unique to local authorities, under the guidance of the supplier who had agreed to provide the necessary support and undertake some valuations to assist for the first year. Since the internal valuer took up this new post, a number of changes have occurred which have affected the ability to	Procurement options will be reviewed again towards the end of the current contract.

			complete the asset valuations on time. The service sought a waiver to approach three firms for quotes and to appoint the most advantageous supplier.	
Beaulieu house fire alarm	28	Regeneration	This procurement was commenced before the cabinet office changed the way contract values were calculated for the purpose of determining which threshold applies. When the contract was due to be awarded, the value was found to be tipping the £25,000 threshold including VAT and therefore the decision was taken to submit a waiver to cover the contract award.	One off contract.
Ryde interchange consultant	100	Regeneration	The project was originally going to be delivered by another organisation but got passed to the council. Due to the tight timescales remaining to deliver, the waiver was sought to urgently appoint a consultant to assist the council in delivering the station refurbishment. The selected supplier is already involved in other aspects of the ryde interchange scheme and so were selected due to their existing knowledge and speed that they could mobilise.	One off contract.